



25 February 2020

RECORD PLC

SENIOR APPOINTMENT

Record plc (“Record” or “the Company”), the specialist currency manager, is pleased to announce the appointment of Sally Francis-Cole as Global Head of Sales and Head of Client Team for the business, succeeding Leslie Hill who recently stepped up to CEO of the Company.

With three decades of experience in FX sales, Sally will have overall management of Record’s client base and client service teams. Sally brings a proven track record in successfully developing and executing business expansion strategies, in addition to exceptional client relationship management skills.

Sally joins having previously worked for BNP Paribas where she ran the Global Institutional Sales team across FX, emerging market rates & credit and commodity sales. Prior to BNP Paribas she spent 12 years with UBS AG in various FX sales management roles across Europe. She started her career within Barclay’s International securities division, before moving on to FX sales at JP Morgan and latterly AIG.

Sally actively sponsors a number of female mentoring programs including as a member of One Loud Voice for Women, in addition to hosting Blackrock’s International Woman’s Day conference in 2018 and 2019.

Leslie Hill, CEO of Record plc commented:

“We are delighted Sally has joined Record and taken over as Head of Client Team for the business. With over 30 years’ experience in institutional and corporate FX sales, Sally brings with her a demonstrable track record in managing sales teams, driving innovation and nurturing institutional client relationships. As Record looks to accelerate its growth trajectory, Sally’s fresh approach will have a key part to play and I look forward to working closely with her.”

For further information, please contact:

Record plc

Tel: +44 (0) 20 7466 5000

Giles Stewart

Victoria Hayns

Henry Wilson

Record@buchanan.uk.com

Notes to Editors

Record plc

Record is a specialist currency manager and provider of currency hedging and investment services for institutional clients. Founded in 1983, Record has established a market leading position as a currency manager.

The Group has four principal reporting lines:

- Dynamic Hedging, where Record seeks to eliminate the impact of currency movements on elements of clients' investment portfolios that are denominated in foreign currencies when these movements are expected to result in an economic loss to the client, but not to do so when they are expected to result in an economic gain;
- Passive Hedging, where Record seeks to eliminate fully or partially the economic impact of currency movements on elements of clients' investment portfolios that are denominated in foreign currencies;
- Currency for Return, in which Record enters into currency contracts for clients with the objective of generating positive returns; and
- Multi-Product, where the client mandate includes combined hedging and return-seeking objectives.

Record (LSE: REC) was admitted to trading on the London Stock Exchange on 3rd December 2007.